

## PRACTICE AREA **REAL ESTATE**

Pender & Coward's real estate attorneys are experienced in representing buyers, sellers, lenders and borrowers, landlords and tenants in all phases of residential and commercial real estate transactions from drafting of leases and purchase and sale agreements, through closing.

Our real estate lawyers and skilled paralegals handle every type of real estate matter from the closing of modest residential home equity loans to multi-million dollar commercial transactions. We are experienced in representing landlords and tenants in all phases of commercial leasing. We also handle complicated loan workouts and foreclosures on behalf of lenders and borrowers.

Clients are encouraged to contact us as early as possible in the real estate transaction process so we may review the pertinent documentation and properly advise and protect clients before documents are signed. We aggressively represent our clients in real estate transactions while working collaboratively with the other parties in the transaction to get the deal closed. Our attorneys have decades of experience handling every type of real estate problem or transaction. We have gained the trust and respect of local lenders, title insurance companies and other law firms, and these relationships allow us to work through almost any issue which may arise. In addition to representing borrowers, we have been retained by multiple lenders to serve as bank counsel in large commercial transactions, workouts, and foreclosures.

### **REPRESENTATIVE CASES AND TRANSACTIONS**

- Represented multiple banks and credit unions in all phases of lending on credits well into seven figures.
- Represented borrowers in all aspects of financial transactions from negotiating loan commitments through closing.
- Represented various lenders on complex loan workouts and foreclosures, and deeds in lieu of foreclosure.
- Represented buyers and sellers in thousands of residential purchases, sales and refinances.
- Drafted, reviewed and revised commercial and residential leases for landlords and tenants, and purchase agreements for buyers and sellers.

---

#### **VIRGINIA BEACH**

222 Central Park Ave. Suite 400  
Virginia Beach, VA 23462

#### **CHESAPEAKE**

709 Greenbrier Parkway  
Chesapeake, VA 23320

#### **SUFFOLK**

117 Market Street  
Suffolk, VA 23434

## Practicing Attorneys

David L. Arnold

Shareholder and CEO

(757) 490-6260

darnold@pendercoward.com

Mark R. Baumgartner

Shareholder and CFO

(757) 490-6276

mrba@pendercoward.com

Richard E. Biemiller

Shareholder

(757) 490-6281

rbiemiller@pendercoward.com

Kathryn N. Byler

Attorney

(757) 490-6292

kbyler@pendercoward.com

D. Rossen S. Greene

Shareholder

(757) 502-7333

rgreene@pendercoward.com

Kevin L. Hubbard

Shareholder and COO

(757) 436-0855

khubbard@pendercoward.com

H. Alexander Johnson

Shareholder

(757) 490-6254

ajohnson@pendercoward.com

Kristen R. Jurjevich

Shareholder

(757) 490-6261

krj@pendercoward.com

James T. Lang

Of Counsel

(757) 502-7326

jlang@pendercoward.com

William A. Lascara

Shareholder

(757) 490-6265

wlascara@pendercoward.com

Burke W. Margulies

Shareholder

(757) 490-6275

bmarguli@pendercoward.com

Marshall A. Winslow, Jr.

Of Counsel

(757) 490-6272

mwinslow@pendercoward.com

---

### VIRGINIA BEACH

222 Central Park Ave. Suite 400  
Virginia Beach, VA 23462

### CHESAPEAKE

709 Greenbrier Parkway  
Chesapeake, VA 23320

### SUFFOLK

117 Market Street  
Suffolk, VA 23434